lintasarta
empowering your future

Lintasarta Cloud Solutions

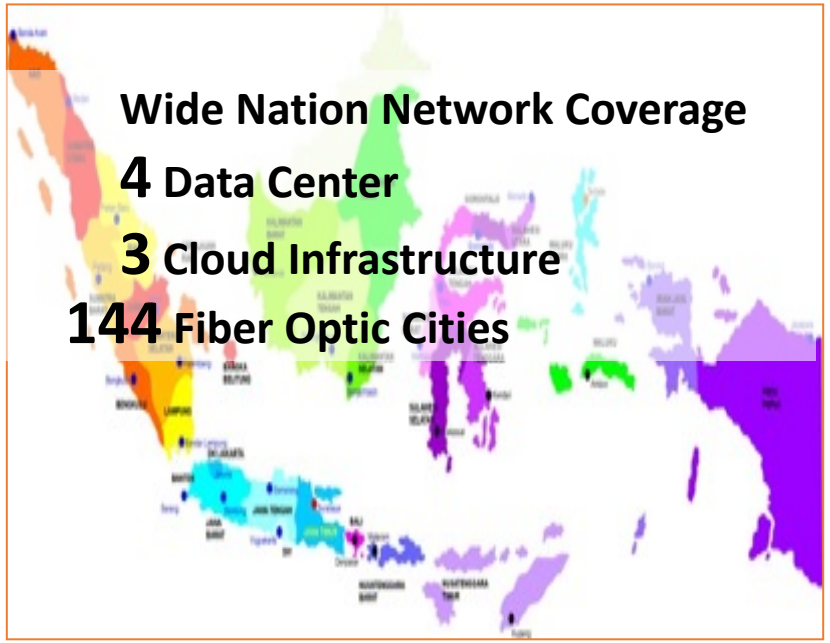
Gidion Suranta Barus

GM IT Service Product Management

Tentang Lintasarta

lintasarta
empowering your future

Who is **Lintasarta?**



Wide Nation Network Coverage

4 Data Center

3 Cloud Infrastructure

144 Fiber Optic Cities

over

2300

clients across **all industry segment**

14000

VSAT remote

Local Presences in

44 cities

All over
Indonesia

with a remarkable

28 years

track record

Client Centric

Service - Focused Business

Timeline Achievement

- **Telco Cloud Service Provider of The Year from Frost & Sullivan 2016 & 2017**
- Uptime Tier III Facility Certified Data Center
- Corporate Image Award 2015 (Data Communication Category)
- Rekor Bisnis (ReBi) Award (The Most VSAT Remote)

Indosat ooredoo **72%**

Others 28%

Subsidiaries

ARTAJASA
Payment Gateway

LMD lintasmediadanawa
Application Developer

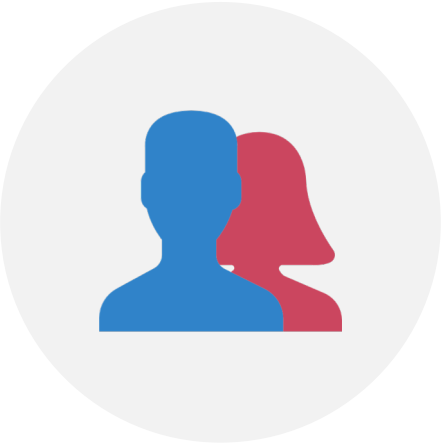
DIGITAL EVOLUTION INDEX

Data terbaru dari TUFTS University dan Mastercard, **Indonesia berada di posisi break out**, naik dari posisi sebelumnya akibat **lonjakan inisatif digital di Indonesia**.

Key Driver dari Digital Evolution Index adalah sbb:

1. **Supply Conditions**
2. **Demand Conditions**
3. **Institutional Environment**
4. **Innovation and Change**

Key Driver dari Digital Evolution Index



	Supply Conditions	Demand Conditions	Institutional Environment	Innovations & Change
Inisiatif Digital di Indonesia	• Broadband coverage • Palapa ring • Internet pedesaan & perbatasan • Data Center dan Cloud • National Payment Gateway (NPG)	• Pengguna internet lebih dari 100 juta orang. • Lebih dari 70 juta pengguna facebook. • **Target transaksi e-commerce sebesar USD 130 juta di tahun 2020**	• Kebijakan yang ramah terhadap penanaman modal asing. • Memfasilitasi akses pendanaan untuk digitalisasi UKM	• Munculnya startup dan venture capital di Indonesia. • Program inkubasi dan akelerasi untuk pembentukan startup. • **Target 1000 technopreneur digital di tahun 2020**

Alasan perusahaan menggunakan Cloud

lintasarta
empowering your future

1. Focus on Core Business
2. Improve Capital Productivity
3. Significant faster time to market
4. Reduce risk
5. Increase efficiency

Kriteria Enterprise Cloud

Secure Reliable Innovative

Lintasarta Cloud

lintasarta
empowering your future

Connectivity

Nation wide coverage
144 fiber optic cities

Data Center

4 Data Center

Enterprise Customers

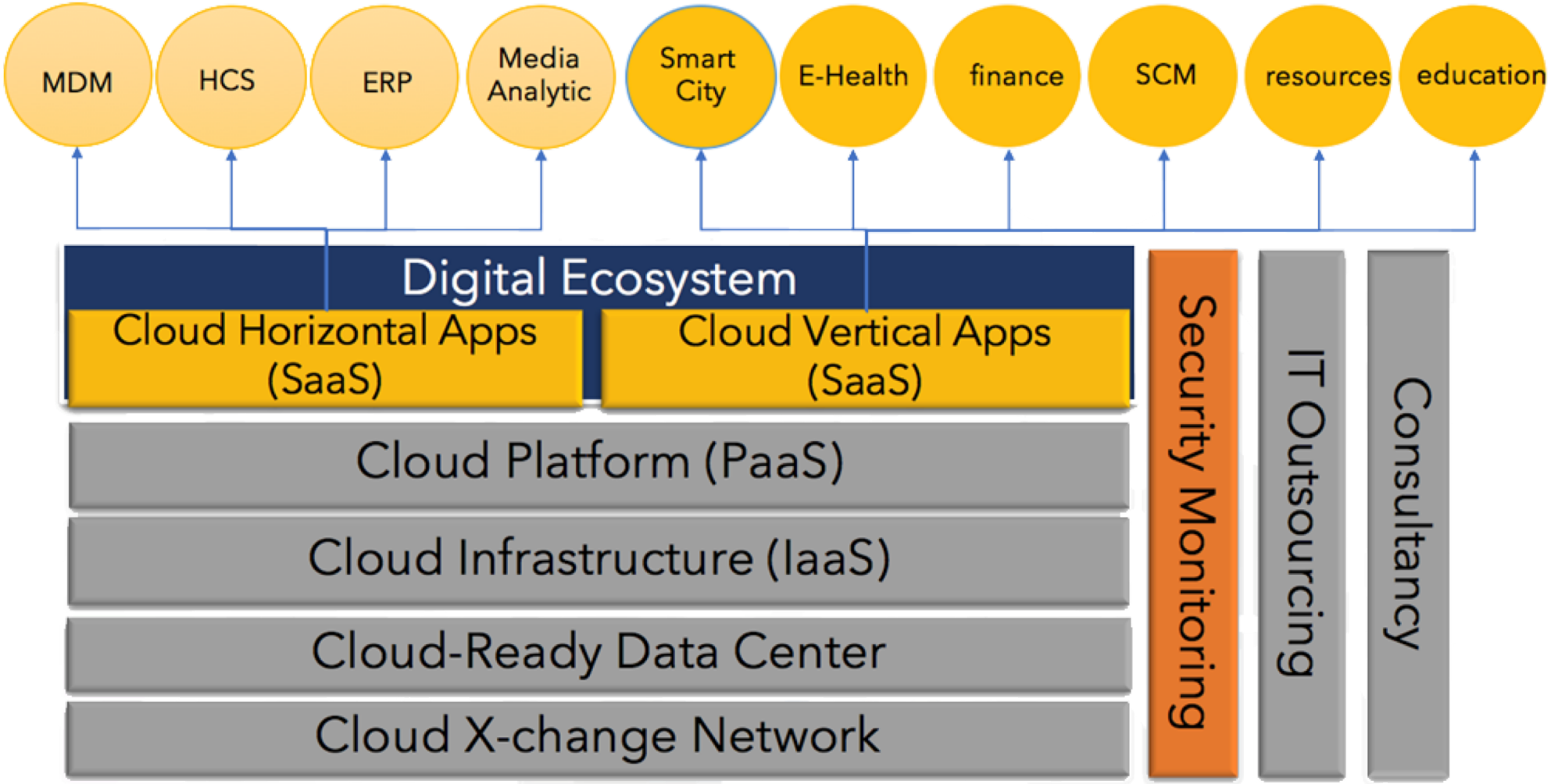
2300++

Cloud is the fastest growing market

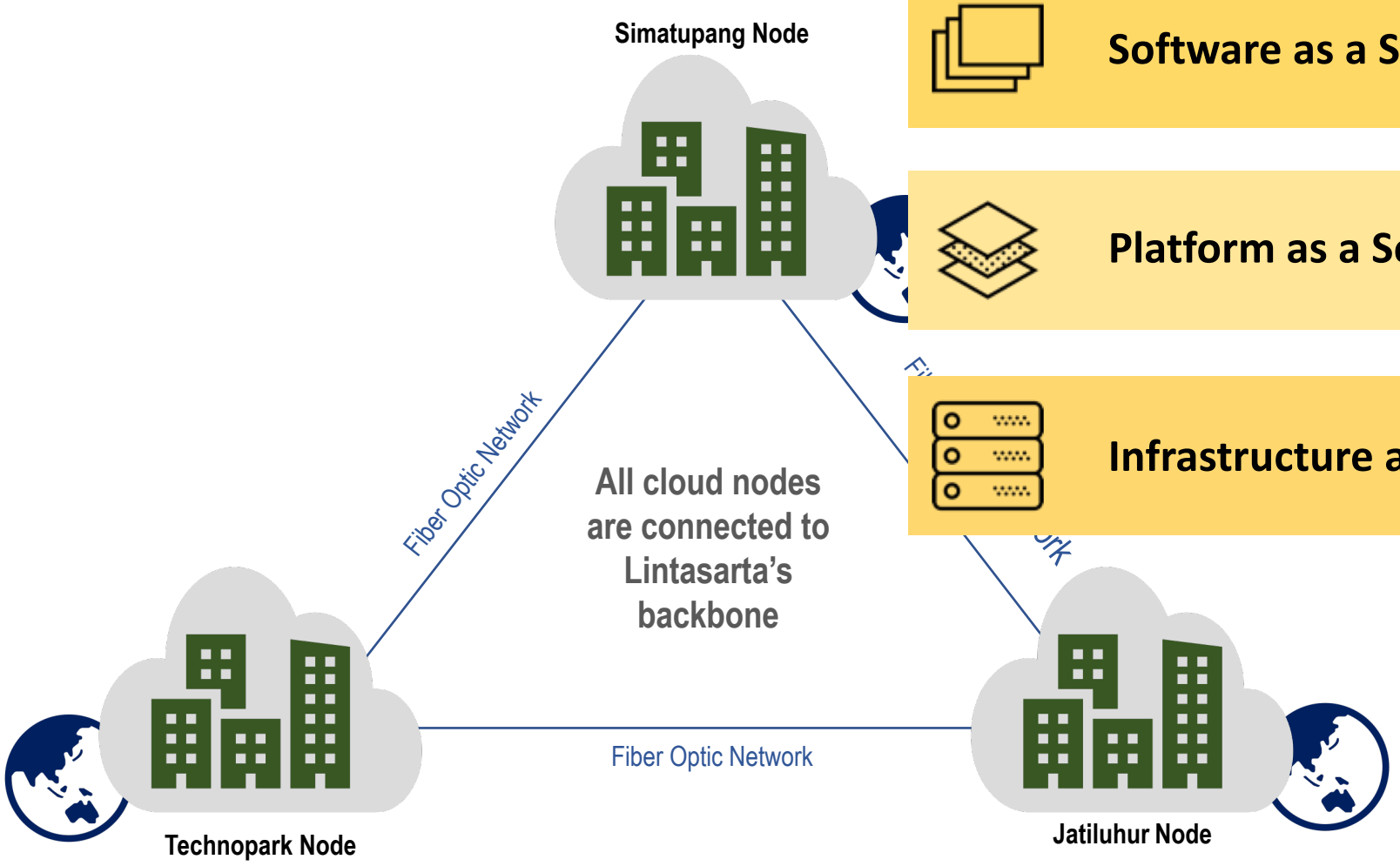
- IaaS : 34%
- SaaS : 57%
- PaaS : 9%

Enterprise Class
Cloud Infrastrucuture

Lintasarta Cloud Framework



LINTASARTA CLOUD COMPUTING



Software as a Service

Platform as a Service

Infrastructure as a Service

Cisco Powered
Advanced Cloud and Managed Services Cloud Partner

vmware vCloud Air™ Network

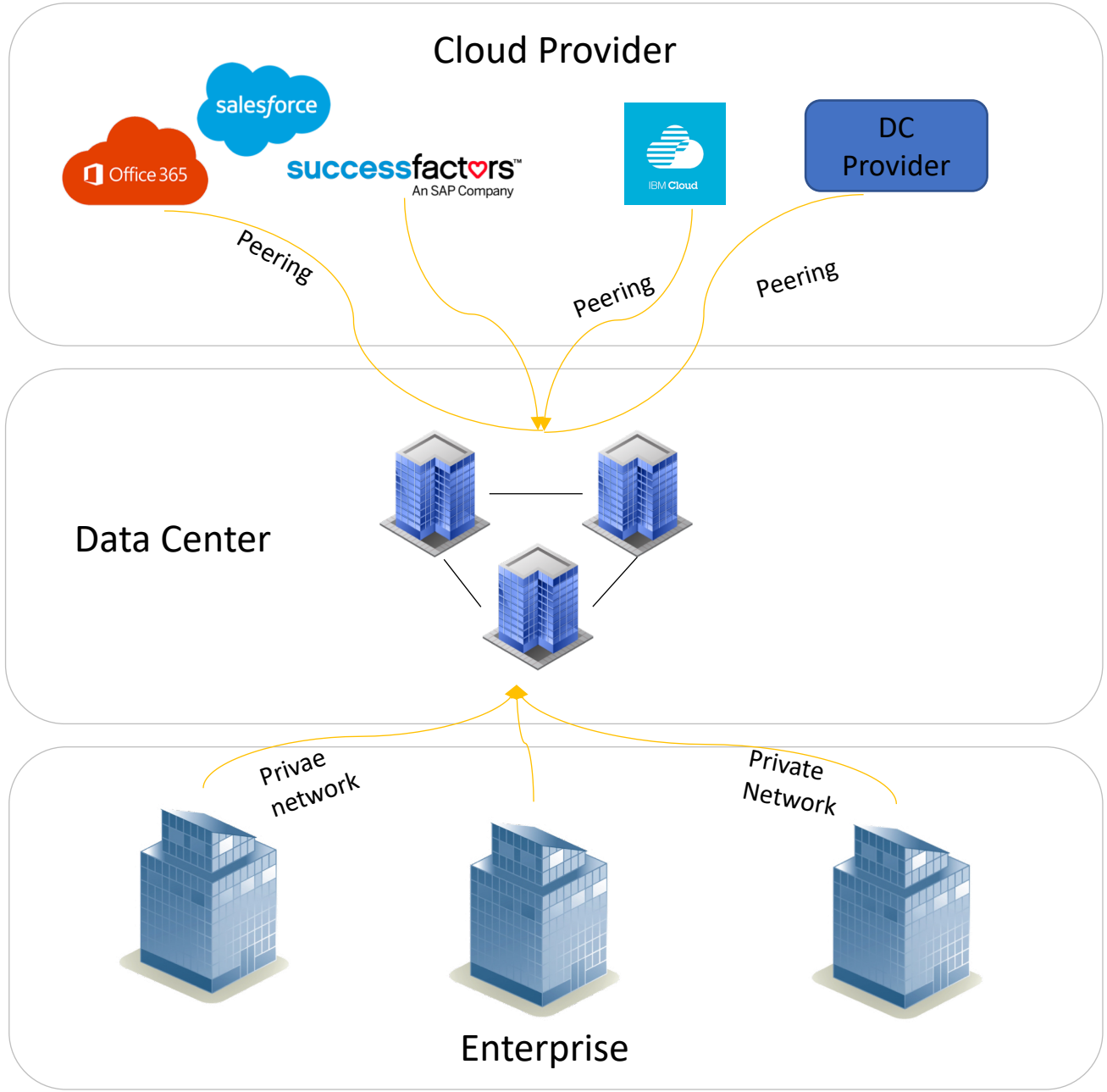
Microsoft

paloalto NETWORKS

TIER III FACILITY

TIER III DESIGN

Data Center/Cloud Interconnection



Platform as a Service

"Menyediakan solusi menyeluruh, bukan hanya aplikasi dan infrastruktur teknologi"

Banking as a Platform

Source: Capgemini Financial Services Analysis, 2016

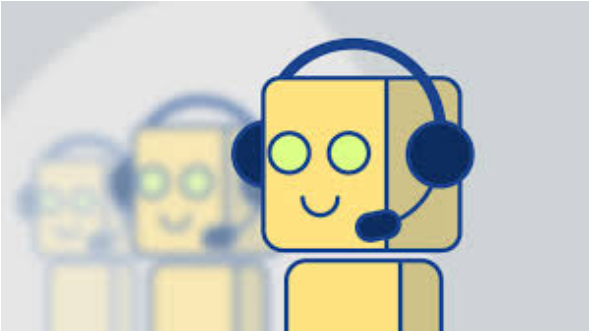
Program Appcelerate

Program inkubasi, akselerasi & komersialisasi di ITB, ITS & UGM.

Lintasarta menyediakan co working space, mentoring, pendanaan, cloud platform & jaringan internet.

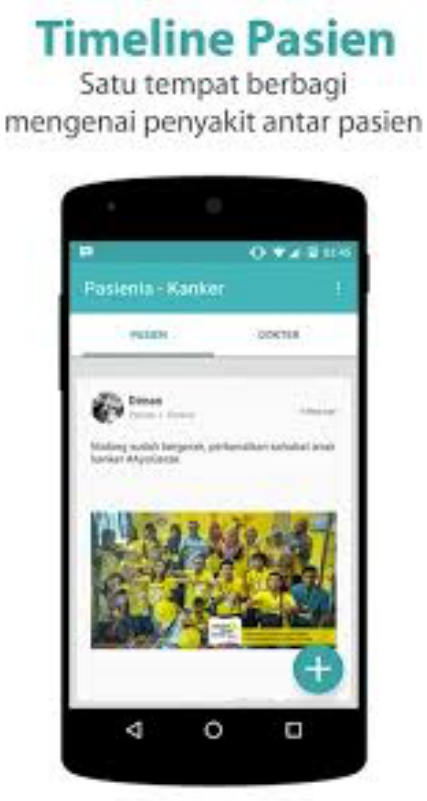
*Lintasarta meluncurkan startup B2B (**SaaS**)*

Program Appcelerate

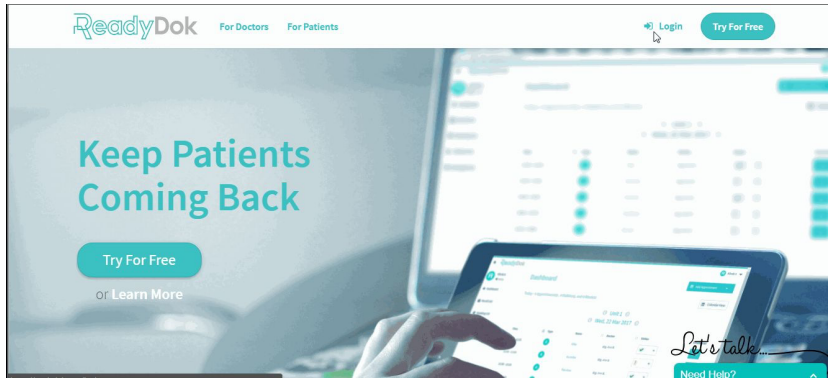


Chatbot

Pijar Psikologi



Pasiena



Awards

lintasarta
empowering your future

Cloud Provider
of The Year 2016

Cloud Provider
of The Year 2017

vmware

Fastest Growing VMware Cloud

Provider of The Year (2018)

South East Asia

Indonesia Data Center
Service Provider
Of The Year 2013

Indonesia Infrastructure as
a Service Provider
Of The Year 2014

Indonesia Data
Communications Service
Provider of the Year 2015

Finalist
Data Center Dynamic Asia
Pacific, Nov 2016

lintasarta
empowering your future

Terima Kasih